The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1988

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Poly. State University-San Luis Obispo
California State Poly University-Pomona
California State University-Fresno
California State University-Long Beach
California State University-Sacramento
University of California-Los Angeles
University of Idaho
University of Nevada-Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
Santa Clara University
University of Southern California
University of Southern California-Grad. Sch. of Business
Stanford University
Washington State University
University of Washington

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 1 through February 1) and cumulatively (September 1 through February 1). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	41	497	$1850	$1968	$2083	$1875	$1666	298	1886	$1813	$1952	$2041	$1833	$1600
Banking & Finance	8	64	1792	1847	*	*	*	85	343	1817	1834	2317	1850	1375
Business Administration	2	79	1750	1755	*	*	*	94	406	1687	1694	2281	1613	1300
Human Resources (incl Labor/Industrial Relations)	1	1	1916	1916	*	*	*	10	31	1552	1622	*	*	*
Institutional Management	+	8	+	1611				2	56	1604	1591	*	*	*
Management Information Systems	1	26	1850	2076	*	*	*	15	131	2140	2049	*	*	*
Marketing & Distribution	10	99	1596	1799	*	*	*	89	483	1750	1743	2202	1750	1333
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	1	13	1608	1749	*	*	*	18	83	1671	1733	*	*	*
Letters (incl. English, Lit., etc.)	1	4	1875	1677	*	*	*	4	25	1698	1521	*	*	*
Humanities - All Others	+	13	+	1673				4	65	1396	1530	*	*	*
Criminal Justice	+	3	+	1611				2	22	2286	1691	*	*	*
History	+	1	+	1375				+	5	+	1850			
Psychology	+	9	+	1380				4	51	1525	1476	*	*	*
Social Sciences - All Others	1	17	2000	1784	*	*	*	10	76	1492	1642	*	*	*
COMMUNICATIONS														
Advertising	+	2	+	1025				1	22	1625	1501	*	*	*
Communications	2	12	1833	1538	*	*	*	11	71	1774	1565	*	*	*
Journalism	+	4	+	1383				3	42	1583	1507	*	*	*
Technical Writing	+	3	+	2569				+	4	+	2510			
ENGINEERING														
Aerospace & Aeronautical	3	5	2442	2302	*	*	*	23	98	2138	2324	2470	2288	1333
Agricultural	+	1	+	2350				+	10	+	2285			
Biomedical & Bioengineering	+	+	+	+				+	2	+	2463			
Chemical	+	77	+	2562				3	215	2325	2533	*	*	*

Continued

[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
+ Amount/s not reported.
† The 90th and 50th percentiles are close in value because of a clustering of offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING *Continued*														
Civil (incl Construction, Sanitary, & Transportation Engrg)	5	26	$2356	$2141	*	*	*	23	203	$2322	$2054	$2800	$2206	$2083
Electrical (incl Computer Engrg)	15	179	2333	2456	*	*	*	172	1000	2453	2429	2800	2458	2000
Geological	+	+	+	+				2	6	1850	2204	*	*	*
Industrial	+	60	+	2380				19	187	2395	2356	*	*	*
Mechanical	4	114	2446	2437	*	*	*	59	584	2431	2431	2700	2417	2000
Metallurgical (incl Metallurgy & Ceramic Engrg)	+	8	+	2591				2	29	2500	2444	*	*	*
Mining & Mineral	+	+	+	+				+	+	+	+			
Nuclear (incl Engrg Physics)	+	5	+	2210				+	6	+	2296			
Petroleum	+	5	+	2816				+	29	+	2792			
Engineering Technology	+	3	+	1875				4	46	2251	2236	*	*	*
SCIENCES														
Agricultural Sciences	1	5	1700	1489	*	*	*	14	47	1844	1737	*	*	*
Architectural & Environmental Design	+	+	+	+				+	+	+	+			
Biological	1	2	1958	1524	*	*	*	3	14	1897	1762	*	*	*
Chemistry	+	12	+	2094				3	19	1625	2022	*	*	*
Computer Science	8	82	2404	2262	*	*	*	36	390	2290	2204	2650	2333	1750
Mathematics	1	5	1180	1896	*	*	*	17	65	2184	2170	*	*	*
Allied Health Professions	+	1	+	1500				2	47	1751	2033	*	*	*
Nursing	+	7	+	1714				4	63	2000	1976	*	*	*
Pharmacy	+	2	+	3273				+	7	+	2859			
Physics	+	+	+	+				4	6	2089	2247	*	*	*
Other Physical & Earth Sciences	+	+	+	+				1	3	1730	1660	*	*	*
Renewable Natural Resources	+	+	+	+				+	2	+	1583			
Totals	106	1454						1041	6880					

[1] Percentiles are computed on regional data
[2] Includes economics programs with both business and social science orientation
* Not computed for fewer than 20 offers
+ No offers reported
! The 90th and 50th percentiles are close in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMIN. & MGMT. OCCUPATIONS														
Accountants & Auditors	47	502	$1839	$1967	$2083	$1875	$1666	312	1915	$1827	$1951	$2042	$1833	$1650
Banking Occupations	1	19	1850	1712	*	*	*	20	109	1651	1706	2000	1567	1500
Business Administration	+	33	+	1674				21	175	1705	1612	2000	1750	1375
Consultants	+	48	+	2310				6	124	2161	2216	*	*	*
Financial Analysts	1	16	2083	2038	*	*	*	32	118	1886	1928	2500	1909	1500
Human Resources	+	5	+	1562				15	66	1619	1600	*	*	*
Management Trainee	7	100	1647	1718	*	*	*	121	532	1565	1623	1958	1550	1166
COMPUTER & MATHEMATICAL														
Computer Programmers	3	43	2397	2145	*	*	*	31	269	2227	2169	2600	2256	1920
Computer Scientists (incl Systems Analysts)	5	56	2408	2245	*	*	*	24	237	2317	2207	2675	2354	1823
Mathematician/Statisticans	1	2	1180	1403	*	*	*	5	32	2324	2209	*	*	*
MARKETING & SALES														
Advertising/Marketing	+	44	+	1966				29	210	1965	1823	2500	1833	1375
Retail/Wholesale Sales	9	60	1681	1741	*	*	*	74	258	1847	1753	2283	1859	1417
Technical Sales	1	17	2000	2073	*	*	*	18	76	2030	1971	*	*	*
ALL OTHER OCCUPATIONS														
Agriculture & Natural Resource Occupations	+	4	+	1436				6	43	1575	1737	*	*	*
Communications Occupations	+	6	+	1988				3	51	1583	1638	*	*	*
Engineers (Engrg Degree Required)	26	430	2380	2444	2751	2333	2170	287	2270	2419	2403	2795	2417	2000
Health-Related Occupations	2	7	1979	2013	*	*	*	5	82	1892	2009	*	*	*
Insurance Occupations	2	17	1654	1718	*	*	*	11	90	1725	1754	*	*	*
Law Enforcement Occupations	+	+	+	+				1	16	2632	1814	*	*	*
Nurses	+	7	+	1714				5	56	2060	1994	*	*	*
Production Occupations	+	8	+	2254				9	63	1900	2007	*	*	*
Real Estate Occupations	+	1	+	1750				1	8	2000	1839	*	*	*
Researchers—Nonscientific	+	2	+	1879				+	4	+	1773			
Researchers—Scientific	1	8	1958	1968	*	*	*	2	12	2179	2021	*	*	*
Social Workers & Recreational Workers	+	8	+	1648				1	37	1900	1457	*	*	*
Transportation & Distribution Occupations	+	11	+	2121				2	27	1225	1847	*	*	*
Totals	106	1454						1041	6880					

[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	3	19	$2208	$2137	*	*	*	9	115	$2143	$2257	*	*	*
MBA—Nontechnical Undergraduate	2	26	2155	2356	*	*	*	47	145	2559	2455	$3355	$2500	$1800
MBA—Technical Undergraduate	+	8	+	3865				4	35	2638	2833	*	*	*
MS—Business	+	5	+	2177				3	24	2261	2400	*	*	*
Administration (Public, Hospital, etc.)	+	3	+	2612				+	5	+	2293			
Banking & Finance	+	2	+	3386				1	12	2500	2680	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	+	+	+				+	1	+	2333			
Labor/Industrial Relations	+	1	+	2150				+	4	+	2226			
Management Information Systems	+	1	+	1900				2	11	2750	2247	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1625				+	15	+	1536			
Social Sciences	+	14	+	1831				+	62	+	1931			
ENGINEERING														
Aerospace & Aeronautical	+	3	+	2640				2	20	3166	2871	*	*	*
Bioengineering & Biomedical	+	+	+	+				+	+	+	+			
Chemical	+	5	+	2770				3	19	2524	2755	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	1	+	2416				7	14	2673	2507	*	*	*
Electrical (incl. Computer Engrg.)	+	30	+	2914				22	124	2705	2879	3172	2751	2380
Geological	+	2	+	1963				+	9	+	2415			
Industrial	+	4	+	2944				6	26	2488	2687	*	*	*
Mechanical	+	19	+	2871				4	48	2733	2740	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	4	+	2750				+	12	+	2773			
Nuclear	+	+	+	+				+	2	+	2729			

Continued

[1] Percentiles are computed on regional data

\+ No offers reported

* Not computed for fewer than 20 offers

† The 50th and 10th percentiles are close in value because of a clustering of offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time Non Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Continued														
SCIENCES														
Biological	+	3	+	$1625				+	5	+	$1609			
Chemistry	+	3	+	2383				+	6	+	2468			
Computer Science	+	16	+	2883				5	46	$2863	2767	*	*	*
Geology & Related Geological Sciences	+	1	+	1750				+	3	+	2483			
Mathematics	+	3	+	1954				+	5	+	2215			
Physics	+	1	+	2311				1	2	3137	2724	*	*	*
Totals	5	176						116	770					

[1] Percentiles are computed on regional data

\+ No offers reported

* Not computed for fewer than 20 offers

† The 50th and 10th percentiles are close in value because of a clustering of offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 1/1/88 THROUGH 2/1/88							CUMULATIVE PERIOD 9/1/87 THROUGH 2/1/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	+	7	+	$3100				3	51	$2867	$2855	*	*	*
MBA - Tech Undergraduate	+	3	+	3856				+	10	+	3043			
Over 2 to 4 years														
MBA - Nontech Undergraduate	+	13	+	2891				2	42	2575	3151	*	*	*
MBA - Tech Undergraduate	+	8	+	3937				2	15	3645	3815	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	1	16	$2000	2684	*	*	*	8	57	3498	3537	*	*	*
MBA - Tech Undergraduate	3	11	2250	4573	*	*	*	5	20	2530	4319	*	*	*
Totals	4	58						20	195					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Aerospace	+	+	+	+				2	2	$4418	$4418	*	*	*
Chemical	+	9	+	$3601				2	15	3729	3617	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	+	+	+				+	4	+	2982			
Electrical (incl. Computer Engrg.)	1	5	$4116	3919	*	*	*	8	27	4212	3910	*	*	*
Mechanical	+	2	+	3667				7	19	3907	3721	*	*	*
Metallurgical (incl. Metallurgy, Materials Engrg./Science & Ceramics)	+	6	+	3770				1	16	4100	3693	*	*	*
SCIENCES														
Biological	+	+	+	+				+	3	+	1944			
Chemistry	+	8	+	2898				6	23	3320	2808	*	*	*
Computer Science	+	+	+	+				+	3	+	3680			
Mathematics	+	1	+	3292				+	2	+	3126			
Physics	+	2	+	2173				1	6	3500	2803	*	*	*
Polymer	+	+	+	+				+	2	+	3855			
Totals	1	33						27	122					

[1] Years of previous full time, nonmilitary employment
[2] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers

FEBRUARY 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
ACCOUNTING	1837 37 2083 1666					
BANKING & FINANCE	1660 5					
BUSINESS ADMINISTRATION &						
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS			1850 1			
MARKETING & DISTRIBUTION				800 1		
ECONOMICS						
LETTERS (incl English, Li						

FEBRUARY 1988 WCPA INTERIM REPORT
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FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE	
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
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FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE	
TECHNICAL WRITING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AEROSPACE & AERONAUTICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOENGINEERING & BIOMEDIC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CIVIL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ELECTRICAL(INCL COMP ENG)	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
GEOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
INDUSTRIAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE	
MECHANICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
METALLURGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MINING & MINERAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NUCLEAR	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PETROLEUM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ENGINEERING TECHNOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ARCHITECTURAL & ENVIRONME	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMISTRY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

FEBRUARY 1988 WCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS	FINANCE
COMPUTER SCIENCE	2500 2					
MATHEMATICS						
ALLIED HEALTH PROFESSIONS						
NURSING						
PHARMACY						
PHYSICS						
OTHER PHYSICAL & EARTH SC						
RENEWABLE NATURAL RSRCS						

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INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE		MERCHANDISING		PUBLISHING	RESEARCH & DEV	RESTAURANTS
ACCOUNTING				2047	1			
BANKING & FINANCE		1700	1					
BUSINESS ADMINISTRATION &				1750	2			
HUMAN RSRCS (incl LABOR R				1916	1			
INSTITUTIONAL MGMT.								
MANAGEMENT INFO SYSTEMS								
MARKETING & DISTRIBUTION				1809	5			
ECONOMICS		1608	1					
LETTERS (incl English, Li								

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FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/01/88 THROUGH 02/01/88

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ 2000 1 / / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
TECHNICAL WRITING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AEROSPACE & AERONAUTICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOENGINEERING & BIOMEDIC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CIVIL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ELECTRICAL(INCL COMP ENG)	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
GEOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
INDUSTRIAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
MECHANICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
METALLURGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MINING & MINERAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NUCLEAR	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PETROLEUM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ENGINEERING TECHNOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ /
ARCHITECTURAL & ENVIRONME	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMISTRY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
COMPUTER SCIENCE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NURSING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHARMACY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHYSICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH SC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
RENEWABLE NATURAL RSRCS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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CURRICULUM	TRANSPORTATION		UTILITIES		OTHER BUSINESS		AEROSPACE		AGRICUL, FORES		AUTO & MECH EQ	
ACCOUNTING			2047	1								
BANKING & FINANCE												
BUSINESS ADMINISTRATION &												
HUMAN RSRCS (incl LABOR R												
INSTITUTIONAL MGMT												
MANAGEMENT INFO SYSTEMS												
MARKETING & DISTRIBUTION	1583	2			1950	1						
ECONOMICS												
LETTERS (incl English, Li												

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CURRICULUM	TRANSPORTATION		UTILITIES		OTHER BUSINESS		AEROSPACE		AGRICUL, FORES		AUTO & MECH EQ	
HUMANITIES - All Other												
CRIMINAL JUSTICE												
HISTORY												
PSYCHOLOGY												
SOCIAL SCIENCES-All Other												
ADVERTISING												
COMMUNICATIONS	1583	1										
JOURNALISM												

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CURRICULUM	TRANSPORTATION		UTILITIES		OTHER BUSINESS		AEROSPACE		AGRICUL, FORES		AUTO & MECH EQ	
TECHNICAL WRITING												
AEROSPACE & AERONAUTICAL							2442	3				
AGRICULTURAL												
BIOENGINEERING & BIOMEDIC												
CHEMICAL												
CIVIL	2170	1	2800	1								
ELECTRICAL(INCL COMP ENG)			2689	2			2277	6				
GEOLOGICAL												
INDUSTRIAL												

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CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL, FORES	AUTO & MECH EQ
MECHANICAL		2500 1		2500 1		2450 1
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						
AGRICULTURAL					1700 1	
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL						
CHEMISTRY						

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CURRICULUM	TRANSPORTATION	UTILITIES	OTHER BUSINESS	AEROSPACE	AGRICUL.	FORES	AUTO & MECH EQ
COMPUTER SCIENCE	/ / /	/ / /	/ / /	2470 2 / / /	/ / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NURSING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHARMACY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PHYSICS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH SC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
RENEWABLE NATURAL RSRCS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
ACCOUNTING						
BANKING & FINANCE			2083 1			
BUSINESS ADMINISTRATION &						
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION		1000 1				
ECONOMICS						
LETTERS (incl English, Li						

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CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
TECHNICAL WRITING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AEROSPACE & AERONAUTICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOENGINEERING & BIOMEDIC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CIVIL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ELECTRICAL(INCL COMP ENG)	/ / /	/ / /	/ 2360 5 / /	/ / /	/ / /	/ / /
GEOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
INDUSTRIAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
MECHANICAL	/ / /	/ / /	/ 2333 / /	1 / /	/ / /	/ / /
METALLURGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MINING & MINERAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
NUCLEAR	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PETROLEUM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ENGINEERING TECHNOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ARCHITECTURAL & ENVIRONME	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMISTRY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
COMPUTER SCIENCE		2212 2	2433 1			
MATHEMATICS			1180 1			
ALLIED HEALTH PROFESSIONS						
NURSING						
PHARMACY						
PHYSICS						
OTHER PHYSICAL & EARTH SC						
RENEWABLE NATURAL RSRCS						

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CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
ACCOUNTING						
BANKING & FINANCE		2250 1				
BUSINESS ADMINISTRATION &						
HUMAN RSRCS (incl LABOR R						
INSTITUTIONAL MGMT.						
MANAGEMENT INFO SYSTEMS						
MARKETING & DISTRIBUTION						
ECONOMICS						
LETTERS (incl English, Li						

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CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
TECHNICAL WRITING	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AEROSPACE & AERONAUTICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
BIOENGINEERING & BIOMEDIC	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CHEMICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
CIVIL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
ELECTRICAL(INCL COMP ENG)	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
GEOLOGICAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
INDUSTRIAL	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
MECHANICAL						
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						
AGRICULTURAL						
ARCHITECTURAL & ENVIRONME						
BIOLOGICAL		1958 1				
CHEMISTRY						

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CURRICULUM	METAL	% METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION
COMPUTER SCIENCE			2433	1			
MATHEMATICS							
ALLIED HEALTH PROFESSIONS							
NURSING							
PHARMACY							
PHYSICS							
OTHER PHYSICAL & EARTH SC							
RENEWABLE NATURAL RSRCS							

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CURRICULUM	HEALTH SRVCS		NON-PROFIT ORG		FEDERAL GOVERN		LOCAL/STATE GO	
ACCOUNTING					1903	2		
BANKING & FINANCE								
BUSINESS ADMINISTRATION &								
HUMAN RSRCS (incl LABOR R								
INSTITUTIONAL MGMT								
MANAGEMENT INFO SYSTEMS								
MARKETING & DISTRIBUTION								
ECONOMICS								
LETTERS (incl English, Li	1875	1						

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
HUMANITIES - All Other	/ / /	/ / /	/ / /	/ / /
CRIMINAL JUSTICE	/ / /	/ / /	/ / /	/ / /
HISTORY	/ / /	/ / /	/ / /	/ / /
PSYCHOLOGY	/ / /	/ / /	/ / /	/ / /
SOCIAL SCIENCES-All Other	/ / /	/ / /	/ / /	/ / /
ADVERTISING	/ / /	/ / /	/ / /	/ / /
COMMUNICATIONS	/ 2083 1 / /	/ / /	/ / /	/ / /
JOURNALISM	/ / /	/ / /	/ / /	/ / /

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CURRICULUM	HEALTH SRVCS		NON-PROFIT ORG		FEDERAL GOVERN		LOCAL/STATE GO	
TECHNICAL WRITING								
AEROSPACE & AERONAUTICAL								
AGRICULTURAL								
BIOENGINEERING & BIOMEDIC								
CHEMICAL								
CIVIL							2271	3
ELECTRICAL(INCL COMP ENG)					1988	1	2166	1
GEOLOGICAL								
INDUSTRIAL								

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
MECHANICAL	/ / /	/ / /	/ / /	/ / /
METALLURGICAL	/ / /	/ / /	/ / /	/ / /
MINING & MINERAL	/ / /	/ / /	/ / /	/ / /
NUCLEAR	/ / /	/ / /	/ / /	/ / /
PETROLEUM	/ / /	/ / /	/ / /	/ / /
ENGINEERING TECHNOLOGY	/ / /	/ / /	/ / /	/ / /
AGRICULTURAL	/ / /	/ / /	/ / /	/ / /
ARCHITECTURAL & ENVIRONME	/ / /	/ / /	/ / /	/ / /
BIOLOGICAL	/ / /	/ / /	/ / /	/ / /
CHEMISTRY	/ / /	/ / /	/ / /	/ / /

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CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
COMPUTER SCIENCE	/ / /	/ / /	/ / /	/ / /
MATHEMATICS	/ / /	/ / /	/ / /	/ / /
ALLIED HEALTH PROFESSIONS	/ / /	/ / /	/ / /	/ / /
NURSING	/ / /	/ / /	/ / /	/ / /
PHARMACY	/ / /	/ / /	/ / /	/ / /
PHYSICS	/ / /	/ / /	/ / /	/ / /
OTHER PHYSICAL & EARTH SC	/ / /	/ / /	/ / /	/ / /
RENEWABLE NATURAL RSRCS	/ / /	/ / /	/ / /	/ / /

AVERAGE MONTHLY SALARY OFFERS FEBRUARY WCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 1

CURRICULUM	PUBL ACCNTNG		ADVERTISING		BANKING INSTIT		COMPTR/DATA P		CONSULT SVCS		FINANCE	
BACHELOR NON-TECH	1816 2042 1666	42			1850	1	800	1				
BACHELOR TECHNICAL	2500	2										

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BY TECH - NON-TECH % EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 2

CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS
BACHELOR NON-TECH	/	/ 1654 2	/ 1851 10	/	/	/
BACHELOR TECHNICAL	/	/	/	/	/	/

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BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 3

CURRICULUM	TRANSPORTATION		UTILITIES		OTHER BUSINESS		AEROSPACE		AGRICUL, FORES		AUTO & MECH EQ	
BACHELOR NON-TECH	1583	2	2047	1	1950	1						
BACHELOR TECHNICAL	1877	2	2670	4			2369	12	1700	1	2450	1

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BY TECH - NON-TECH % EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/08 PART 4

CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER	%	BUS ELECTR	%	ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
BACHELOR NON-TECH	/ / /	/ / /	/ / / 1000	1	/ / / 2083	1	/ / /	/ / /	/ / /
BACHELOR TECHNICAL	/ / /	/ / /	/ / / 2212	2	/ / / 2218	8	/ / /	/ / /	/ / /

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BY TECH - NON-TECH & EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 5

CURRICULUM	METALS & METAL		PETROLEUM REFI		SCIENT INSTRU		TEXTILES		TIRE & RUBBER		EDUCATION	
BACHELOR NON-TECH	/	/	2250	1	/		/	/	/	/	/	/
	/	/			/		/	/	/	/	/	/
	/	/			/		/	/	/	/	/	/
BACHELOR TECHNICAL	/	/			/	2196	2	/	/	/	/	/	/
	/	/			/			/	/	/	/	/
	/	/			/			/	/	/	/	/

AVERAGE MONTHLY SALARY OFFERS FEBRUARY WCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECH - NON-TECH % EMPLOYER INTERIM PERIOD 01/01/88 THROUGH 02/01/88 PART 6

CURRICULUM	HEALTH SRVCS		NON-PROFIT ORG		FEDERAL GOVERN		LOCAL/STATE GO	
BACHELOR NON-TECH	1875	1			1903	2		
BACHELOR TECHNICAL	2083	1			1988	1	2245	4

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AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT

CURRICULUM	PUBL ACCNTNG	ADVERTISING	BANKING INSTIT	COMPTR/DATA P	CONSULT SVCS		FINANCE		
MBA--NON-TECH					2660	1	1650	1	
MBA--TECH									

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CURRICULUM	HOTELS/MOTELS	INSURANCE	MERCHANDISING	PUBLISHING	RESEARCH & DEV	RESTAURANTS	
MBA--NON-TECH	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MBA--TECH	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

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CURRICULUM	TRANSPORTATION	UTILITIES		OTHER	BUSINESS	AEROSPACE	AGRICUL, FORES	AUTO & MECH EQ	
MBA--NON-TECH	/	/	/	/	/	/	/	/	/
	/	/	/	/	/	/	/	/	/
	/	/	/	/	/	/	/	/	/
MBA--TECH	/	/	/	/	/	/	/	/	/
	/	/	/	/	/	/	/	/	/
	/	/	/	/	/	/	/	/	/

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CURRICULUM	BLDG MAT'L MFR	CHEMICAL, DRUGS	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	GLASS, PAPER, PK
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

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AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT

CURRICULUM	METALS & METAL	PETROLEUM REFI	SCIENT INSTRU	TEXTILES	TIRE & RUBBER	EDUCATION	
MBA--NON-TECH	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MBA--TECH	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

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AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1988 WCPA REGIONAL INTERIM REPORT

CURRICULUM	HEALTH SRVCS	NON-PROFIT ORG	FEDERAL GOVERN	LOCAL/STATE GO
MBA--NON-TECH	/	/	/	/
	/	/	/	/
	/	/	/	/
MBA--TECH	/	/	/	/
	/	/	/	/
	/	/	/	/